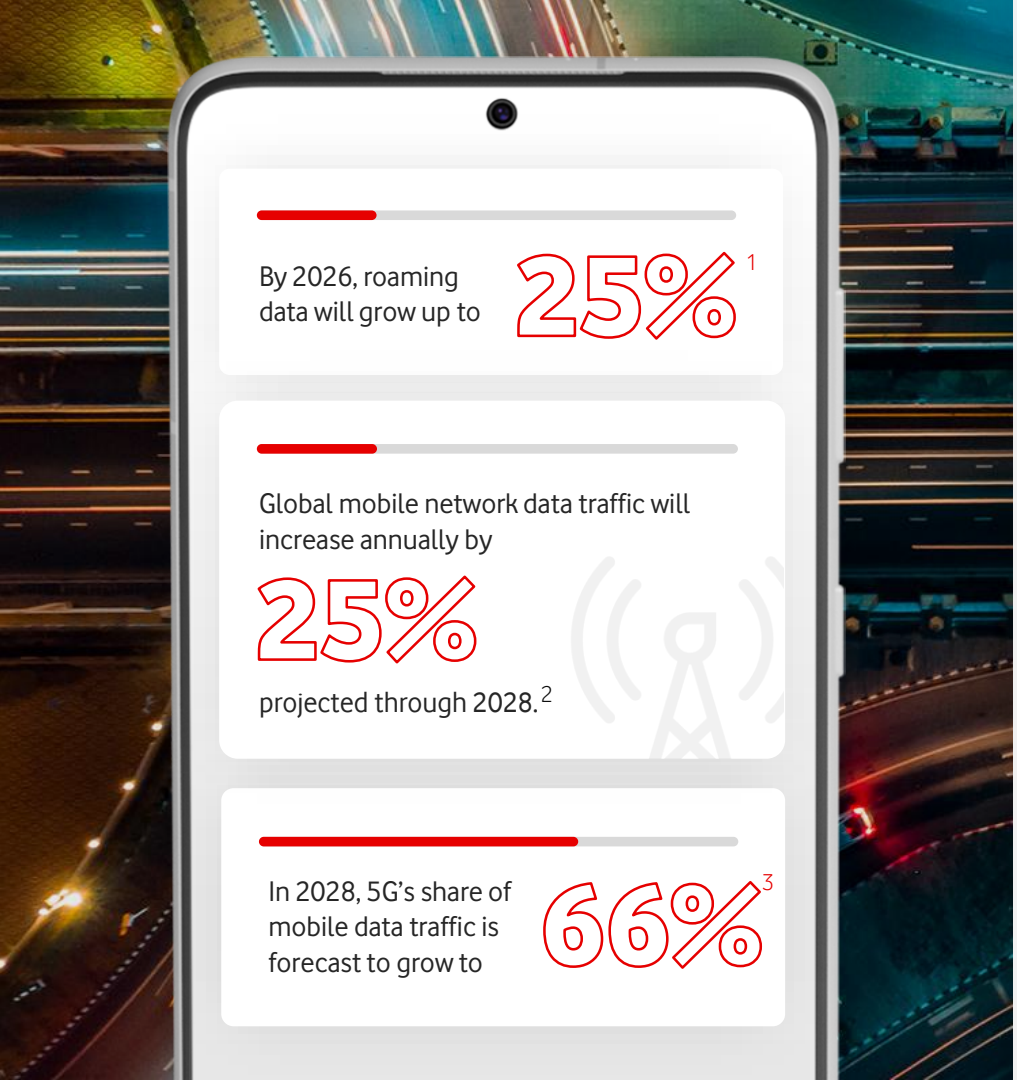
Vodafone Business Global Tariffs

Revolutionising enterprise mobility to embrace new ways of working



vodafone business

A glimpse at the market



By 2026, roaming data will grow up to **25%** [1]

Global mobile network data traffic will increase annually by **25%** projected through 2028. [2]

In 2028, 5G's share of mobile data traffic is forecast to grow to **66%** [3]

What do businesses want from a mobile tariff? [4]

- Network quality
- Price/value for money
- Quality of customer service
- Flexible to meet business need

1. The Future of Travel Mobility, A Vodafone whitepaper prepared by Juniper Research, 2022
2. Ericsson Mobility Report June 2023
3. Mobile data traffic forecast – Mobility Report – Ericsson
4. Based on a large business study run by Vodafone UK amongst businesses with 1,000+ employees

What are the main mobility challenges?



Managing multiple providers

Dealing with contracts and tariffs across different countries leads to operational inefficiencies, increased costs and administrative burdens.



Controlling roaming expenses

As employees are travelling extensively again, there's a growing need to monitor roaming usage across user profiles with different mobile data requirements.



Underutilisation and overspending

Traditional mobile tariffs do not align with the dynamic needs of multinational companies whilst multiple tariffs make it difficult to standardise policies and procedures.

Introducing Vodafone Business Global Tariffs

To help you move your enterprise mobility to the next level giving you

- SIMPLICITY
- VISIBILITY
- FLEXIBILITY

You can choose between

- Vodafone Red for Global Enterprise
- Vodafone Red Enterprise Bundles



Vodafone Red for Global Enterprise

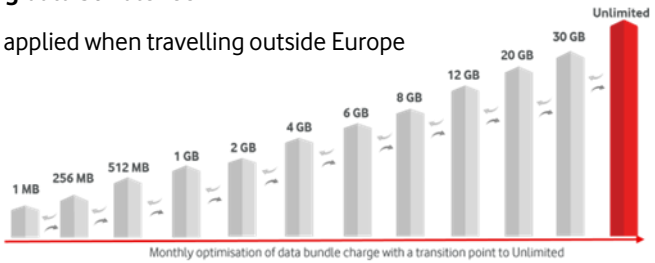
With our Vodafone Red for Global Enterprise tariff, you can **manage costs and optimise data usage** with the reassurance of unlimited tier to cap spending while enabling hassle-free communication among your employees.

What's in it for you?

- Self-optimising, unlimited data
- Employee self-service with Red Flex
- eSIM-ready
- Unlimited domestic voice and messaging in Europe
- Worry free roaming
- Voice over WiFi
- Unlimited international calls to Europe
- 5G included
- Data only connections

How does it work?

- Smartphone connections have a monthly device access fee
- Data Only connections have no fixed monthly charge
- **All connections have a self-optimising data bundle fee**
- Daily roaming access fee automatically applied when travelling outside Europe



Monthly optimisation of data bundle charge with a transition point to Unlimited

Why choose Vodafone Red for Global Enterprise?

- ✓ No more unnecessary costs
- ✓ Automatically optimised data charging
- ✓ Transparent cost monitoring

Vodafone Red Enterprise Bundles

Our Vodafone Red Enterprise Bundles tariff gives you a **single allowance and monthly predictability** for voice and data across your entire enterprise.

What's in it for you?

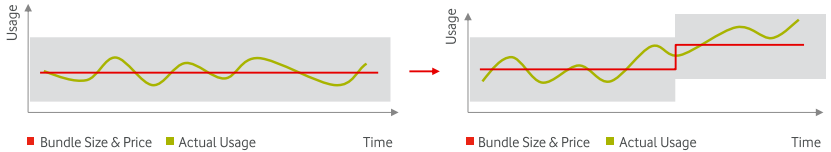
- Fixed monthly prices for all users
- Usage optimised through regular reviews
- 5G included
- Company-wide bundle tailored to your needs
- Low administrative burdens
- eSIM-ready
- Domestic and international voice and roaming
- Worry free roaming
- Voice over WiFi

Why choose Vodafone Red Enterprise Bundles?

- ✓ No more unexpected surplus charges
- ✓ Consistent fees from voice and data pooling
- ✓ Tailored bundles for the best roaming value

How does it work?

- **Initial bundles tailored** to your company-wide data and voice usage profiles, including all your domestic, international and roaming usage
- If actual usage changes over the usage review period, **monthly fees are automatically adjusted for the next period** with no retrospective charges



How can the features of our tariffs help you?

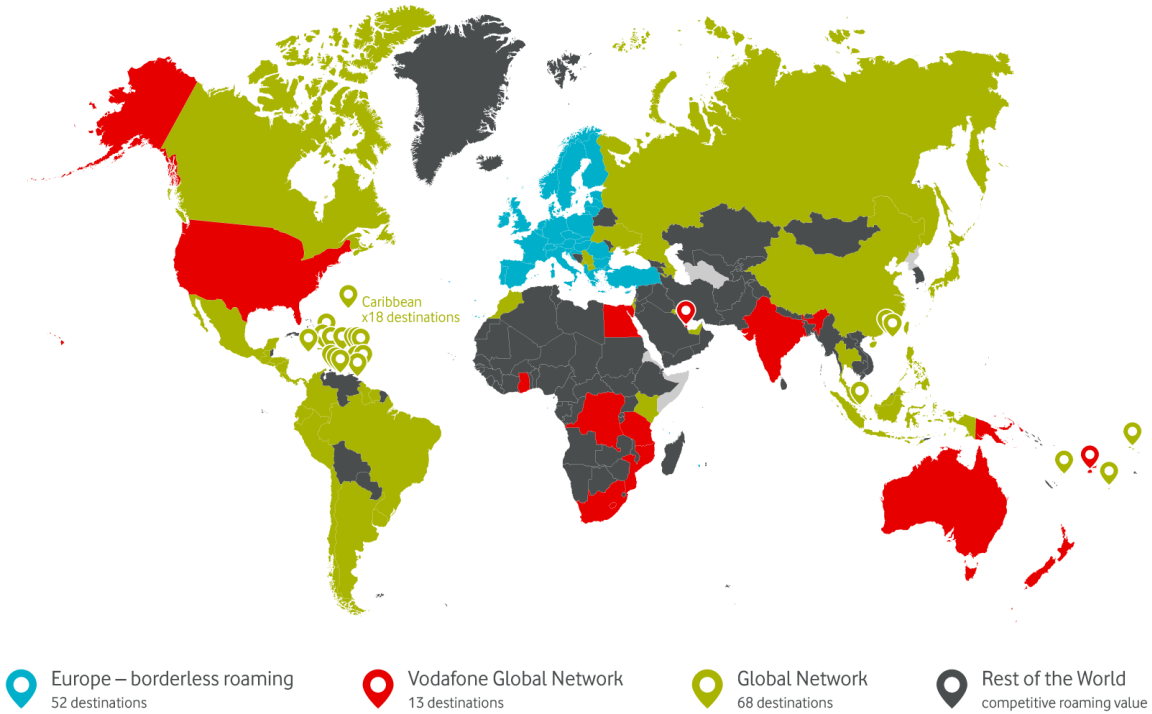
Vodafone Business Worry Free Roaming

Let your employees benefit from:

- **Borderless roaming** across 52 destinations in Europe at no extra costs to their home domestic plans
- **The ability to take their home tariff abroad** for a daily access fee in 81 additional destinations worldwide

  (only available for the Vodafone Red for Global Enterprise tariff)
- **Appropriate, variable roaming allowance** built into voice and data bundles

  (only available for the Vodafone Red Enterprise Bundles tariff)
- **Real-time alerts and a report** on unbilled roaming data sent to administrators to spot excessive data usage and avoid bill shock when roaming from the rest of the world
- Ability to **block Rest of World roaming data access** – coming soon!



Simpler roaming destination zones*

Roaming zones	Destinations
Domestic and Zone 1: Europe	Albania, Austria, Azores, Belgium, Bulgaria, Canary Islands, Comoros, Croatia, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, French Guiana, Georgia, Germany, Gibraltar, Greece, Guadeloupe, Guernsey, Hungary, Iceland, Ireland, Isle of Man, Italy, Jan Mayen, Jersey, La Réunion, Latvia, Liechtenstein, Lithuania, Luxembourg, Madeira, Malta, Martinique, Mayotte, Melilla, Moldova, Monaco, Netherlands, Norway, Poland, Portugal, Romania, Saint Barthelemy, Saint Martin, San Marino, Slovakia, Slovenia, Spain, Sweden, Switzerland, Turkey, Ukraine, United Kingdom, Vatican City
Zone 2: Vodafone Global Network	Australia, Bosnia and Herzegovina, Christmas Island, Cocos Islands, Democratic Republic of Congo, Egypt, Fiji, Ghana, Guam, Hong Kong, India, Israel, Lesotho, Macedonia, Montenegro, Mozambique, New Zealand, Qatar, Serbia, Singapore, South Africa, Tanzania, Thailand, United Arab Emirates, USA, US Virgin Islands, Zanzibar
Zone 3: Global Network	Andorra, Anguilla, Antigua and Barbuda, Argentina, Aruba, Azerbaijan, Bahamas, Bahrain, Bangladesh, Barbados, Bermuda, Bonaire, Bora Bora, Brazil, British Virgin Islands, Cambodia, Cape Verde, Canada, Cayman Islands, Chile, China, Colombia, Congo (Brazzaville), Costa Rica, Curaçao, Dominica, Dominican Republic, Ecuador, El Salvador, Faroe Islands, French Polynesia, Grenada, Guatemala, Guyana, Haiti, Honduras, Indonesia, Jamaica, Japan, Jordan, Kazakhstan, Kenya, Kosovo, Kuwait, Laos, Macau, Madagascar, Malaysia, Mauritius, Mexico, Montserrat, Moorea, Morocco, Myanmar, Nauru, Nicaragua, Nigeria, Oman, Pakistan, Palestine, Panama, Papua New Guinea, Paraguay, Peru, Philippines, Pitcairn Islands, Puerto Rico, Russia, Saint Kitts and Nevis, Saint Lucia, Saint Vincent and the Grenadines, , Saba (Netherland Antilles), Samoa, Saudi Arabia, Sint Eustatius (Netherland Antilles), South Korea, South Ossetia, Sri Lanka, Suriname, Tahiti, Taiwan, Province of China, Tonga, Trinidad and Tobago, Tunisia, Turks and Caicos Islands, Uruguay, Vanuatu, Vietnam
Zone 4: Rest of the world	Afghanistan, Åland Islands, Algeria, Angola, Armenia, Ascension, Belarus, Belize, Benin, Bhutan, Bolivia, Botswana, Brunei Darussalam, Burkina Faso, Burundi, Cameroon, Central African Republic, Chad, Cook Islands, Côte d Ivoire, Cuba, Diego Garcia, Djibouti, Equatorial Guinea, Ethiopia, Falkland Islands, Gabon, Gambia, Guinea, Guinea-Bissau, Greenland, Iran, Iraq, Kiribati, Kyrgyzstan, Lebanon, Liberia, Libya, Malawi, Maldives, Mali, Mauritania, Mongolia, Namibia, Nepal, New Caledonia, Niger, Niue, Rwanda, Saint Helena, São Tomé and Príncipe, Senegal, Seychelles, Sierra Leone, Solomon Islands, South Sudan, Sudan, Swaziland, Syria, Tajikistan, East Timor, Togo, Tokelau, Tristan da Cunha, Tuvalu, Uganda, Uzbekistan, Venezuela, Yemen, Zambia, Zimbabwe, Maritime & Satellite

*The list of roaming destinations might be subject to change. Countries with no current roaming agreements in place: Eritrea, Somalia, Korea, Democratic People's Republic of (North Korea), American Samoa, Marshall Islands, Micronesia, Federated States of, Northern Mariana Islands, Norfolk Island, Palau, Turkmenistan, Saint Pierre and Miquelon, Wallis and Futuna

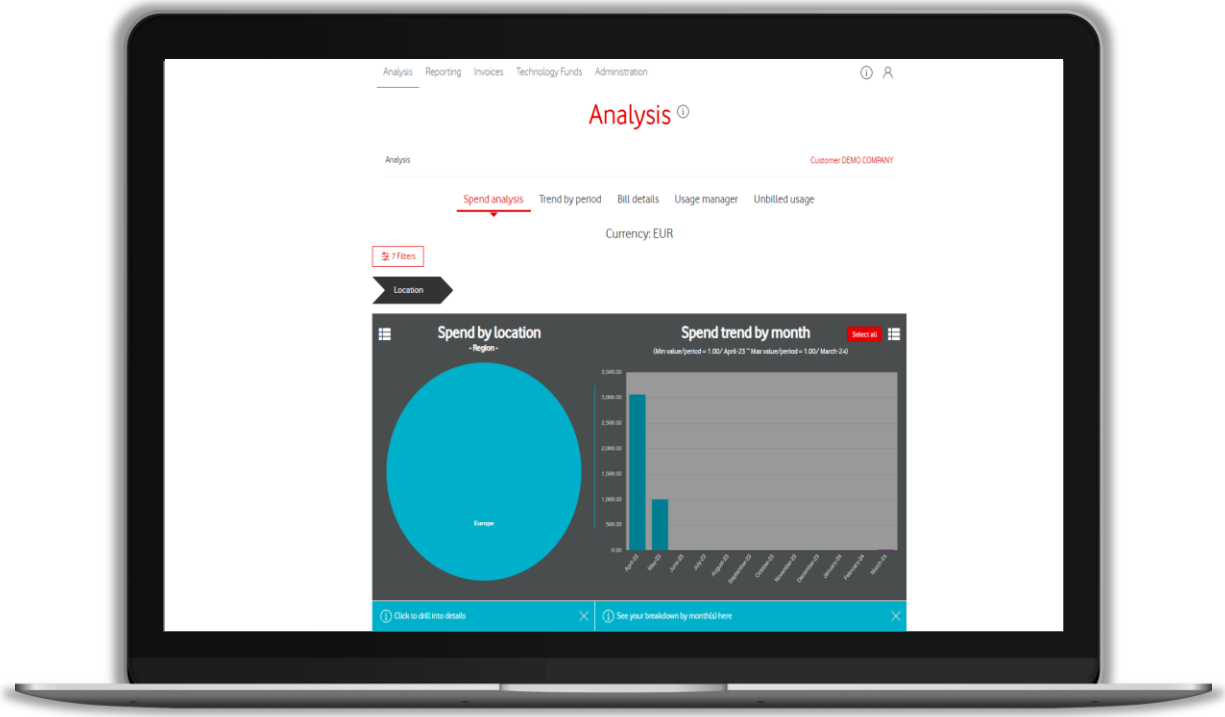
C2 General

Vodafone Telecoms Reporting

A full analysis and reporting solution built on a cloud-based platform that provides centralised control over mobile and fixed communications in a secure environment.

Mobility IoT Unified Comms Cloud

- Dynamic spending and usage reporting across 39 carriers extended into IoT and unified comms
- Data filters and spending analysis tailored to your specific reporting needs



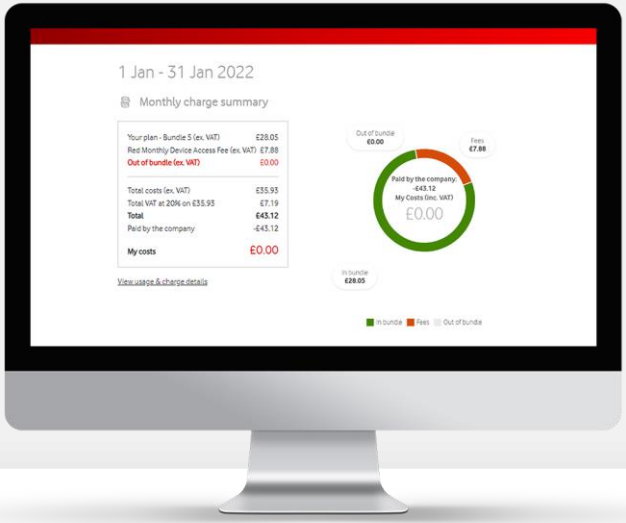
How can our complementary products help you?

Vodafone Red Flex

Vodafone Red Flex is an enterprise **employee self-service solution** that allows your workforce to upgrade to a device of their choice and provides your business with visibility and control to enforce your mobility policy and data fair usage rules with flexible payment options.

- Employee visibility of tariff usage and cost
- Employee device choice and ordering
- Commercial Flexibility
- Employee help & support

This solution is only offered with our Vodafone Red for Global Enterprise tariff.



What's in it for you?

- End user self-service
- Device ordering
- Helpdesk and webchat
- Spending awareness
- Employee payments
- Split billing across hardware and airtime

Vodafone Business eSIM Manager

A web portal that provides **an end-to-end solution for managing eSIM profiles** across your fleet of mobile devices such as smartphones, tablets, laptops, and other mobile-enabled equipment.

- Automated Provisioning
- Handle bulk eSIM provisioning
- Real-Time Visibility
- Uninterrupted Connectivity

This solution is only offered with our Vodafone Red for Global Enterprise tariff.



What's in it for you?

- Upgrades & SIM Swaps
- Add new users and combine details with the UEM data
- Deliver direct to users by Push or emailed QR
- Tariff agnostic, supporting local market integrations for new connections
- Create reports showing inventory and transactions

Vodafone Device Lifecycle Management

Vodafone Device Lifecycle Management is an end-to-end integrated managed service that offers **full visibility and control of all devices** across your mobile estate.

- Up-to-date devices
- Leasing options
- Commercial flexibility

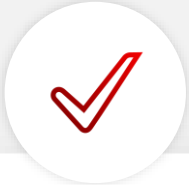


What's in it for you?

- Staging, configuring, kitting and shipping devices
- Contributing to the circular economy
- Supporting your ESR ambitions
- Leasing and purchase options
- End-to-end lifecycle management
- Easy ordering process
- Helpdesk to helpdesk support
- Reduced upfront costs

Why choose Vodafone Business Global Tariffs?

What can you expect?



Simplicity and efficiency

Optimise telecom management, save time and enhance operational efficiency through a single platform by implementing a consistent mobility policy across your organisation



Visibility and control

Manage costs, optimise data usage and make informed decisions on roaming plans through real-time insights into your telecom usage to reduce unexpected expenses



Flexible tariffs

Control your spending through automated and self-optimising tariffs adjusted to your changing needs and avoid bill shock thanks to our built-in Worry Free Roaming solution

C2 General

What do our customers say?

Our Global Tariffs help customers across all industries. This is what they have to say about it:



“If Red Tariff is on offer, we want it. If not, we’ll just run an open RFP globally.

A GLOBAL PROFESSIONAL SERVICES AND MANAGEMENT CONSULTING BUSINESS

8000 connections across 5 countries



“The Red tariff really works for us, we call it ‘pay as you grow’.

AN ONLINE RETAILER

40000 connections across 6 countries



“Wherever Vodafone can supply the Red tariff, we will buy it.

AN INFORMATION TECHNOLOGY ORGANISATION

10000 connections across 7 countries



“Red gives us common mobile policies across Europe.

A UTILITIES COMPANY

8000 connections across 5 countries

C2 General



Why choose Vodafone Business?

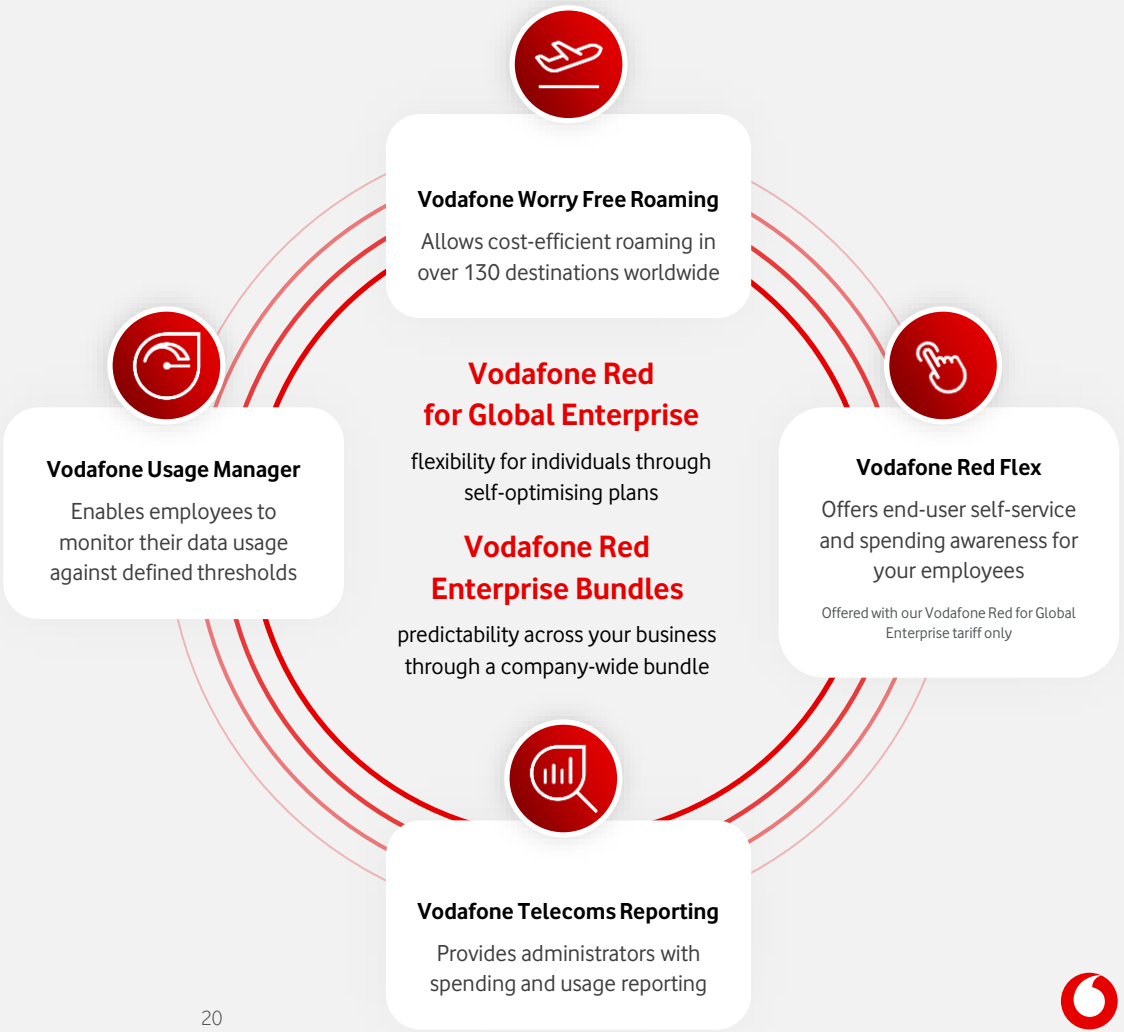
As a leading multinational mobile operator, we've been providing mobile services for 500 million customers in 25 countries for over 30 years and Global Tariffs for 10 years

As a single supplier, we offer extensive 5G mobile coverage, flexible tariffs and one global contract across multiple countries

Vodafone has been recognised as a Leader in Managed Mobility Services by GlobalData and named "Visionary" in the 2023 Gartner Magic Quadrant for Managed Mobility Services, Global

Keep your business connected with Vodafone Business Global Tariffs

We offer simplified contracting and dedicated service teams around the globe to reduce mobility costs through centralised policies and drive productivity by allowing your employees to work from anywhere, anytime.





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Together we can